# DEPARTMENT OF TRANSPORTATION

## **Transportation Commission**

# **EMERGING SMALL BUSINESS PROGRAM**

# 2 CCR 604-1

Please note the following formatting key:	
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Font effect	Meaning
<u>Underline</u>	New language
Strikethrough	Deletions
[Blue Font Text]	Annotations

Revisions after rulemaking hearing are highlighted in yellow.

[Note: The Transportation Commission proposes to repeal Chapter 1 in its entirety and re-enact Chapter 1 below to re-format the numbering of the administrative rules for easier use.]

#### **CHAPTER 1 - GENERAL PROVISIONS**

#### I. Statutory Authority

The statutory authority for the State of Colorado Transportation Commission ("The Commission") to adopt and amend the rules governing the Colorado Department of Transportation Emerging Small Business Program is contained in §§ 43-1-106(8)(i), (k) and (p), C.R.S. as amended.

#### II. Purpose

The general purpose of the Rules is to implement §43-1-106 (8)(p), C.R.S. which authorizes the creation of the Colorado Department of Transportation (CDOT) Emerging Small Business (ESB) Program. CDOT shall use the ESB program to provide assistance to and increase opportunities for certified small businesses, including minority-owned, women-owned and disadvantaged business enterprises. The assistance and opportunities provided by the ESB Program will aim to enable emerging small businesses to gain the knowledge, experience and resources needed to participate in the competitive process for CDOT contracts, thereby aiding in the development of Colorado's small business community, increasing competition for CDOT contract awards, and lowering the cost to the public for transportation-related work.

#### **III.** Applicability

These Rules shall govern the development and administration of the ESB Program and may be supplemented with other policies and procedures as permitted herein. In the case of a contract for which a part of the contract price is to be paid with funds from the United States Government and for which the United States Government's terms or conditions are inconsistent with provisions of the Rules, the provisions of the Rules shall not apply to such contract to the extent of such inconsistency.

[Note: Only minor technical and grammatical changes are proposed to Chapter 1 of these Rules.]

**Chapter 1: General Provisions** 

1.1. Statutory Authority

The statutory authority for the Transportation Commission of Colorado (the Transportation Commission) to adopt rules governing the Colorado Department of Transportation's Emerging Small Business Program is found at §§ 43-1-106(8)(j), (k) and (p), C.R.S. as amended.

# 1.2. Purpose

The general purpose of these Rules is to implement § 43-1-106 (8)(p), C.R.S., which authorizes the creation of the Colorado Department of Transportation's (CDOT) Emerging Small Business (ESB) Program. CDOT will use the ESB Program to provide assistance to and increase opportunities for certified small Businesses, including minority-owned, women-owned, and Disadvantaged Business Enterprises. The assistance and opportunities provided by the ESB Program will aim to enable ESBs to gain the knowledge, experience, and resources needed to participate in the competitive process for CDOT Contracts, thereby aiding in the development of Colorado's small business community, increasing competition for CDOT Contract awards, and lowering the cost to the public for transportation-related work.

## 1.3. Applicability

These Rules govern the development and administration of the ESB Program. In the case of a Contract for which a part of the Contract price is to be paid with funds from the United States Government and for which the United States Government's terms or conditions are inconsistent with any provisions of these Rules, the provisions of these Rules will not apply to such Contract to the extent of such inconsistency.

[Note: The Transportation Commission proposes to repeal Chapter 2 in its entirety and re-enact Chapter 2 below to re-format the numbering of the administrative rules for easier use.]

# **CHAPTER 2 - DEFINITIONS**

The following definitions shall apply to terms used in the Rules.

- 1) Affiliate: Businesses are affiliates of each other if:
  - a. Directly or indirectly, either one controls or has the power to control the other;
  - b. A third party controls or has the power to control both; or
  - c. Relationships or identity of interests between or among parties exist such that affiliation may be found by a reasonable person.

Indicia of control include, but are not limited to: interlocking management or ownership, identity of interests among family members, shared facilities and equipment, and/or common use of employees.

- 2) Area of Work: An additional descriptor created by CDOT to identify a practice or activity within the greater industry NAICS Code.
- 3) **Bid:** The offer of a Contractor, on the prescribed bid proposal form, to perform the work and to furnish the labor and materials in conformance with the invitation for bids.
- 4) **Business:** A sole proprietorship, partnership, corporation, limited liability company, joint venture, professional association or any other legal entity authorized by law and operating for profit, that is properly licensed or registered and otherwise authorized to do business in the State of Colorado.

- 5) **Certification:** A determination by CDOT that a Business is eligible to participate in the ESB Program as an ESB, subject to continued compliance with the Rules and any other supplemental policies or regulations related to the ESB Program. While certain courses or licenses may be required for Certification, Certification neither represents nor implies that a business or individual is qualified to perform on a contract.
- 6) CDOT: Colorado Department of Transportation.
- 7) **Construction:** Building, altering, repairing, improving, or demolishing work as described in a CDOT project. This term includes "capital construction" and "controlled maintenance" as defined §24-30-1301, C.R.S.
- 8) **Contract:** Any CDOT contract for the performance of Professional Services, Practice of Research or Construction work.
- 9) **Contractor:** A Business qualified to perform and contracting with or intending to contract with CDOT to perform Professional Services, Practice of Research or Construction work.
- 10) **Controlling Interest:** Ownership of 51 percent or more of the Business by one person, or ownership of the largest single portion of the Business by one person if no one person holds 51 percent or more.
- 11) CFR: Code of Federal Regulations
- 12) C.R.S.: Colorado Revised Statutes, as amended.
- 13) **Emerging Small Business (ESB):** Any Business certified by CDOT to participate in the ESB Program that has not otherwise lost such Certification due to graduation or revocation.
- 14) Emerging Small Business Program (ESB Program): The program outlined by the Rules, which is intended to provide assistance to and increase opportunities for Emerging Small Businesses.
- 15) Emerging Small Business (ESB) Program Guidelines: Provisions published by CDOT that detail additional procedures and requirements pertaining to the ESB Program. The ESB Program Guidelines shall include those provisions specifically required by the Rules as well as any supplemental provisions necessary to carry out the purposes of the Rules.
- 16) **NAICS Code:** The six digit classification code assigned to the industry under the North American Industry Classification System (NAICS).
- 17) **Overall Cap:** The overall size limit for participation in the ESB Program, which shall be equal to fifty percent (50%) of the United States Department of Transportation Disadvantaged Business Enterprise (DBE) Program size limit which can be found at 49 CFR 26.65(b)(1).
- 18) Practice of Research: The performance of services involving the design, data collection and data analysis of studies such as evaluation studies, usage studies, feasibility studies, environmental impact studies, polling studies and other such studies performed by a person qualified by education or training or actual performance in the field, but does not include "Professional Services".
- 19) **Principal:** A sole proprietor, a general or limited partner, a person who owns twenty-five percent (25%) or more or a controlling interest, a director, or an officer of the business.

- 20) **Professional Services:** Those services defined in § 24-30-1402(6), C.R.S., including: 1) the practice of architecture, 2) the practice of engineering, 3) the practice of professional land surveying, 4) the practice of landscape architecture, and 5) the practice of industrial hygiene.
- 21) Program Benefits: The benefits of the ESB Program as detailed in Chapter 4 below.
- 22) **Receipts:** "Total income" (or in the case of a sole proprietorship, "gross income") plus "cost of goods sold" as these terms are defined and reported on Internal Revenue Service (IRS) tax return forms (such as Form 1120 for corporations; Form 1120S and Schedule K for S corporations; Form 1120, Form 1065 or Form 1040 for LLCs; Form 1065 and Schedule K for partnerships; Form 1040, Schedule F for farms; Form 1040, Schedule C for other sole proprietorships). Receipts do not include net capital gains or losses; taxes collected for and remitted to a taxing authority if included in gross or total income, such as sales or other taxes collected from customers and excluding taxes levied on the concern or its employees; proceeds from transactions between a concern and its domestic or foreign affiliates; and amounts collected for another by a travel agent, real estate agent, advertising agent, conference management service provider, freight forwarder or customs broker. For size determination purposes, the only exclusions from receipts are those specifically provided for in this paragraph. All other items, such as subcontractor costs, reimbursements for purchases a contractor makes at a customer's request, and employee-based costs such as payroll taxes, may not be excluded from receipts.
- 23) Renewal of Certification: Annual evaluation of the status of Certification of an ESB.
- 24) **Rules:** These regulations enacted by the State of Colorado Transportation Commission to govern the administration of the Emerging Small Business Program.

[Note: The Transportation Commission proposes to add 6 new defined terms, modify 14 terms, and permanently delete 5 terms.

New proposed defined terms include: Annual Update in Rule 2.2., Applicant in Rule 2.3., Certification Year in Rule 2.7., Disadvantaged Business Enterprise in Rule 2.14., Disadvantaged Business Enterprise Program in Rule 2.15., and Preponderance of the Evidence in Rule 2.21.

Terms proposed to be modified include: Business in Rule 2.5., Certification in Rule 2.6., Construction in Rule 2.8., Contract in Rule 2.9., Contractor in Rule 2.10., Controlling Interest in Rule 2.11., C.F.R. in Rule 2.12., Emerging Small Business in Rule 2.16., Emerging Small Business Program in Rule 2.17., NAICS Code in Rule 2.18., Overall Cap in Rule 2.19., Principal in Rule 2.22., Program Benefits in Rule 2.24., and Receipts in Rule 2.25.

Terms proposed to be permanently deleted include: Area of Work, CDOT, Emerging Small Business Program Guidelines, Renewal of Certification and Rules.]

## **Chapter 2: Definitions**

The following definitions will apply to terms used in these Rules.

- 2.1. Affiliate: Businesses are affiliates of each other if:
  - A. Directly or indirectly, either one controls or has the power to control the other,
  - B. A third party controls or has the power to control both, or
  - C. Relationships or identity of interests between or among parties exist such that affiliation may be found by a reasonable person.

Indicia of control include but are not limited to: interlocking management or ownership, identity of interests among family members, shared facilities and equipment, and/or common use of employees.

- 2.2. Annual Update: Annual evaluation of an ESB's continued eligibility for Certification. For ESBs that are concurrently certified in the Disadvantaged Business Enterprise (DBE) and ESB Programs, CDOT may synchronize the deadline for updating both certifications based on a mutually agreed upon date.
- 2.3. Applicant: A Business that is applying for Certification as an ESB.
- 2.4. Bid: The offer of a Contractor, on the prescribed bid proposal form, to perform the work and to furnish the labor and materials in conformance with the invitation for bids.
- 2.5. Business: A sole proprietorship, partnership, corporation, limited liability company, professional association or any other legal entity authorized by law and operating for profit, that is properly licensed and/or registered and otherwise authorized to operate do business in the state of Colorado.
- 2.6. Certification: A determination by CDOT that a Business is eligible to participate in the ESB Program as an ESB, subject to continued compliance with these Rules and any other supplemental policies or procedures related to the ESB Program. While certain courses or licenses may be required for Certification, Certification neither represents nor implies that a business or individual is qualified to perform on a Contract.
- 2.7. Certification Year: The annual period when an ESB's Applicant's Certification is valid. The annual period begins on the date of an ESB's initial Certification or when the ESB's Annual Update is processed and approved, whichever is most recent. The annual period ends on the following calendar year and on the last day of the month when the initial Certification or Annual Update went into effect, whichever is most recent. For example, if an ESB is certified on August 15, 2020, that ESB's Certification Year begins on August 15, 2020, and ends on August 31, 2021. For ESBs that are concurrently certified as DBEs by CDOT, this period may be shortened or extended in a given year following a mutual agreement between CDOT and the ESB to synchronize the end of its Certification Year with the deadline to update its DBE certification.
- 2.8. Construction: Building, altering, repairing, improving, or demolishing work as described in a <u>CDOT project. This term includes "capital construction" and "controlled maintenance" as defined</u> <u>pursuant to § 24-30-1301, C.R.S.</u>
- 2.9. Contract: A written agreement with CDOT for the performance of Professional Services, Practice of Research, or Construction work.
- 2.10. Contractor: A Business qualified to perform and contracting with or intending to Contract with CDOT to perform Professional Services, Practice of Research, or Construction work.
- 2.11. Controlling Interest: Ownership of fifty-one percent (51%) or more of the Business by one (1) person, or ownership of the largest single portion of the Business by one (1) person if no one (1) person holds fifty-one percent (51%) or more.
- 2.12. C.F.R.: United States Code of Federal Regulations.
- 2.13. C.R.S.: Colorado Revised Statutes, as amended.
- 2.14. Disadvantaged Business Enterprise (DBE): A Business that is certified by the Colorado Unified Certification Program as meeting the certification requirements of the DBE Program.

- 2.15. Disadvantaged Business Enterprise Program (DBE Program): A federal United States Department of Transportation program governed by Title 49, Part 26 of the C.F.R.
- 2.16. Emerging Small Business (ESB): A Business certified by CDOT to participate in the ESB <u>Program.</u>
- 2.17. Emerging Small Business Program (ESB Program): The program pursuant to § 43-1-106(8)(p), C.R.S. and further set forth in these Rules, which is intended to provide assistance to and increase opportunities for ESBs.
- 2.18. NAICS Code: The six-digit classification code and industry description (e.g., Corresponding Index Entry) under the North American Industry Classification System (NAICS).
- 2.19. Overall Cap: The overall size limit for participation in the ESB Program will be equal to the United States Department of Transportation Disadvantaged Business Enterprise (DBE) Program size limit which can be found at 49 C.F.R. 26.65(b).
- 2.20. Practice of Research: The performance of services involving the design, data collection and data analysis of studies such as evaluation studies, usage studies, feasibility studies, environmental impact studies, polling studies and other such studies performed by a person qualified by education or training or actual performance in the field but does not include "Professional Services".
- 2.21. Preponderance of the Evidence: Proof by information that, compared with the opposing proof, leads to the conclusion that the fact at issue is more probably true than not.
- 2.22. Principal: A sole proprietor, general partner, limited partner, director, or officer of the Business, who owns at least twenty-five percent (25%) interest in the firm.
- 2.23. Professional Services: Those services defined in § 24-30-1402(6), C.R.S., including: 1) the practice of architecture, 2) the practice of engineering, 3) the practice of professional land surveying, 4) the practice of landscape architecture, and 5) the practice of industrial hygiene.
- 2.24. Program Benefits: The benefits of the ESB Program as prescribed in Chapter 4 of these Rules.
- 2.25 Receipts: All revenue of the Business as defined by the DBE Program under 49 C.F.R. § 26.65.
- 2.26. Rules: The regulations contained in this document are enacted by the Transportation Commission to govern the administration of the ESB Program.

[Note: The Transportation Commission proposes to repeal Chapter 3 in its entirety and re-enact Chapter 3 below to re-format the numbering of the administrative rules for easier use.]

## **CHAPTER 3 – CERTIFICATION**

#### I. Certification Procedures

- 1) Certification and Renewal of Certification. CDOT shall establish reasonable procedures and methos for the Certification and Renewal of Certification of Businesses in order to effectuate the purposes of these Rules. Such procedures shall be detailed in the ESB Program Guidelines.
- 2) Application. At a minimum, all applicants will be required to complete an application to be considered for Certification. The format and contents of the application shall be determined by CDOT, provided that the contents of the application reasonably relate to the determination of Certification as described herein. The application shall include questions regarding ethnicity and gender for

the purpose of reporting the diversity of race-neutral participation in the ESB Program and on CDOT contracts. CDOT may investigate the information provided in the application through reasonable means, including but not limited to interviews and on-site investigations.

- 3) Certification Codes. In its determination of Certification, CDOT shall identify the NAICS Code and Areas of Work for which the Business shall be Certified. CDOT's determination shall be based upon the Business' demonstrated ability to perform in such Areas of Work. Among other factors, CDOT may consider the following in determining the appropriate NAICS Codes and Areas of Work for the applicant: the qualifications and knowledge of the owners, managers and key employees, the equipment and other assets of the firm, and the work history of the firm.
  - a. CDOT shall only certify a Business for those NAICS Codes and Areas of Work which may reasonably be construed to be related to CDOT's transportation contracts.
  - b. CDOT shall only certify a Business for those NAICS Codes for which the Business' size, as determined in accordance with Section (3)(II)(4) below, does not exceed fifty percent (50%) of the size standard established by the United States Small Business Administration's "Table of Small Business Size Standards Matched to North American Industry Classification System Codes" as set forth in 13 CFR 121.201, or a successor of such classification system.
  - c. A Business may request a modification of the NAICS Codes and Areas of Work in accordance with the procedure set forth in the ESB Program Guidelines.
- 4) Appeal. Any applicant that is denied Certification in the program or in a particular area of work may appeal such denial in accordance with § § 24-4-104 and 105, C.R.S.
- 5) Reapplication. Any applicant that is denied Certification must wait at least one (1) year from the date of denial in order to reapply for Certification. This waiting period shall not apply to an ESB that was denied participation in the program due to exceeding the previous applicable size standard (\$2,000,000 or \$4,500,000). All Business that were denied participation in the ESB Program for exceeding the previous size standards or fulfilling the active years of participation limit shall be eligible to reapply for Certification.
- **II. Minimum Certification Requirements**

Only applicant Businesses that meet the criteria for Certification may participate in the ESB program. The applicant Business has the burden of proof that such Business meets the Certification criteria.

- Registration. CDOT may require all applicant Businesses to register and maintain registration in an information database. Any such registration requirement shall be outlined in the ESB Program Guidelines.
- 2) Independence. The Business must be an independent business. To be independent, the Business must demonstrate that its viability does not depend upon a relationship with another Business or Businesses. In determining whether a Business is independent, CDOT may consider, but is not limited to, evaluating the quality and consistency of relationships with other Businesses and individuals in comparison to normal industry practices.
- 3) Qualifying Principal Area of Business. The Business' principal area of business must be to provide Professional Services, Practice of Research or Construction work that could reasonably be construed to be related to CDOT's transportation contracts, including contracts for aeronautic, transit and highway transportation.
- 4) Size Limit. The average annual Receipts of the Business for the preceding three years, combined with the average annual Receipts of all Affiliates for the preceding three years, shall not exceed the

then-current Overall Cap or the size standards for all of the NAICS Codes for which CDOT has determined the Business is eligible for Certification. The calculation of average annual Receipts of the Business and any Affiliates shall be made in accordance with the provisions governing the size calculation of a Business for the DBE Program; provided however that CDOT may accept calculations of other organizations or attestations of size in lieu of self-performing the size calculations. The procedure used by CDOT to determine the size of a Business shall be set forth in the ESB Program Guidelines.

- 5) Training and Development. CDOT may establish minimum training and business development criteria for Certification and Renewal of Certification, including but not limited to CDOT-facilitated courses, financial or business courses, milestones demonstrating business development and management, and/or or any other requirement related to the ability to successfully perform on CDOT contracts. All training and development requirements shall be detailed in the ESB Program Guidelines.
- 6) Debarment and Conviction. The Business or any Principal thereof shall not have been debarred or convicted of bid-related crimes or violations within the past six years in any state or federal jurisdiction, or be under notice of intent to debar in any jurisdiction.
- 7) Truth and Honesty. The Business or any Principal thereof shall not have provided false, deceptive, or fraudulent statements in the application for ESB Certification or in any other information, statements, or documents submitted to CDOT.
- 8) Cooperation and Complete Disclosure. The Business must respond timely to and fully comply with all requests for information that are made by CDOT regarding participation in the ESB Program. If the Business fails to cooperate or to fully disclose any information relevant to participation in the ESB Program, CDOT shall have the right to deny or revoke the Business' Certification.
- 9) Additional Requirements. In addition to the minimum eligibility requirements listed above, CDOT may implement additional requirements for Certification in accordance with the purpose of these Rules. Such additional requirements shall be detailed in the ESB Program Guidelines.
   III. Graduation and Revocation of ESB Certification
- Graduation. An ESB shall be deemed to have graduated from the ESB Program if the size of the ESB, as determined in accordance with Section (3)(II)(4), exceeds the then-current Overall Cap or exceeds the size standard for all NAICS Codes for which the ESB had been Certified.
  - a. Reapplication. If an ESB graduates from the ESB Program due to exceeding the Overall Cap neither it nor any Affiliate thereof shall be eligible for recertification.
  - b. Graduation shall only occur upon the Renewal of Certification unless, due to mistake or other non-fraudulent activity, the determination of CDOT is called into question.
  - c. Notice. CDOT shall provide the ESB with written notice that it has exceeded the size limits and the ESB shall have the opportunity to contest such determination.
  - d. Effect on Participation. Graduation shall not affect the ESB's status for Contracts that were bid for or awarded prior to the ESB's graduation from the ESB Program.
- 2) Revocation.
  - a. Reasons for Revocation. CDOT shall revoke the Certification of an ESB if:

- The ESB fails to comply with the procedures for Renewal of Certification or any other procedures set forth in the ESB Program Guidelines or ESB project specifications;
- ii. The ESB continuously fails to cooperate with CDOT;
- iii. The ESB or any Principal thereof is reasonably believed to have made false, deceptive or fraudulent statements on its application for ESB Certification, in the course of any determination or hearing associated with ESB Certification, or in any documents or any other information submitted to CDOT;
- iv. The Business or any Principal thereof commits any action or omission which evidences a lack of integrity or honesty in performing public projects; or
- v. CDOT has reasonable grounds to believe that the public health, welfare, or safety imperatively requires immediate suspension of Certification.
- b. Timing and Notice. Revocation may occur at any time. Except as provided in subsection (c) below, CDOT shall provide written notice to a Business that its Certification is pending revocation.
- c. Automatic Revocation. If an ESB or any Principal thereof is debarred or convicted of bidrelated crimes or violations such ESB's Certification shall be automatically revoked without notice from CDOT.
- 3) Appeals. The procedures contained in §§24-4-104 and 24-4-105, C.R.S. shall apply to any graduation from or revocation of ESB Certification.

#### **Chapter 3: Certification**

[The Transportation Commission proposes to modify Rules 3.1.A., 3.1.B. and 3.1.E. with minor technical changes and delete references to the ESB Program Guidelines in those specific rules.

The Transportation Commission proposes to add requirements regarding requests for information in Rule 3.1.C. and the notice of Certification determination in Rule 3.1.D.

The Transportation Commission seeks to modify the reapplication process in Rule 3.1.F.

The Transportation Commission proposes to delete the procedures relating the NAICS codes and areas of work to avoid limiting the scope of Certification to specific areas of work.]

- 3.1. Certification Procedures
  - A. Certification and Annual Update of Certification. CDOT will establish reasonable procedures and methods for the Certification and Annual Update of Certification of Businesses in order to effectuate the purposes of these Rules.
  - <u>B.</u> Application. At a minimum, all Applicants will be required to complete the prescribed
     <u>CDOT</u> application to be considered for Certification. The application will include questions regarding ethnicity and gender for the purpose of reporting the diversity of race-neutral participation in the ESB Program and on CDOT Contracts. CDOT may investigate the information provided in the application through reasonable means, including, but not limited to interviews and on-site investigations.

- C. Requests for Information. The Applicant must respond to all written requests for information within fifteen (15) calendar days of such request being made by CDOT, unless additional time is requested and granted in writing. If the Applicant does not respond within the prescribed timeframe to CDOT's requests for information, CDOT may, at its sole discretion, make a determination based upon the information provided or deem the application incomplete. Incomplete applications are administratively closed. Applicants whose applications are administratively closed may reapply for Certification at any time by submitting a new application.
- D. Notice of Determination. CDOT will issue a written Certification decision within ninety (90) calendar days of receipt of a complete application. CDOT may extend this time period once, for no more than an additional sixty (60) calendar days, upon written notice to the Applicant explaining the reasons for the extension. In the event that an Applicant is denied Certification, CDOT's written Certification decision must explain the reasons for the denial.
- E. Appeal. Any Applicant that is denied Certification may appeal such denial pursuant to §§ 24-4-104 and 105, C.R.S.
- F. Reapplication. Any Applicant that is denied Certification must wait at least one (1) year from the date of denial in order to reapply for Certification. This waiting period will not apply to Applicants that were denied Certification based on a size limit under paragraph (E) of Rule 3.2. that is no longer applicable (e.g., following a change in the U.S. Small Business Administration size standards).

[Note: The Transportation Commission seeks to clarify that an Applicant's burden of proof in Rule 3.2.A. and that the Applicant must be authorized by the Colorado Secretary of State to conduct business within Colorado in Rule 3.2.B.

The Transportation Commission proposes to add procedures in Rule 3.2.D. to determine an Applicant's or ESB's primary industry designation along with the notification and reevaluation of such determination.

The Transportation Commission seeks to clarify how size standards are determined and establishes three distinct levels for certified ESBs in Rule 3.2.E.

The Transportation Commission proposes to add lawful presence requirements in Rule 3.2.J. and clarify that the Department may request additional information for Certification in Rule 3.2.K.

Only minor technical changes are proposed to Rules 3.2.C., 3.2.F. 3.2.G., 3.2.H., and 3.2.I.]

- 3.2. Minimum Certification Requirements
  - A. Burden of Proof. The Applicant has the burden of demonstrating, by a Preponderance of the Evidence, proof that it meets the Certification criteria, as determined by CDOT.
  - B. Registration. Applicants must be in good standing with authorized by the Colorado Secretary of State to transact business or conduct its activities within the state of Colorado as applicable. CDOT may require all Applicants to register and maintain registration in an information database.
  - C. Independence. The Applicant must be an independent Business. To be independent, the Business must demonstrate that its viability does not depend upon a relationship with another Business or Businesses. In determining whether a Business is independent, CDOT may consider, but is not limited to, evaluating the quality and consistency of

relationships with other Businesses and individuals in comparison to normal industry practices.

- D. Qualifying Area of Business. The Applicant must be able to participate in the performance of Professional Services, Practice of Research, or Construction work on CDOT's transportation Contracts, including Contracts for aeronautic, transit and highway transportation.
  - 1. Primary Industry Determination. All Applicants and ESBs will be assigned a primary industry using a NAICS Code. The NAICS Code will describe the primary services and/or goods provided by the Applicant or ESB as determined by CDOT. The primary industry determination will be based on a number of factors, including but not limited to, the ESB's revenue, equipment, expertise, marketing materials, and the amount of time and labor dedicated to a specific area of work as compared to other services being offered by the ESB. The primary industry determination will be the basis for categorizing the ESB as a Construction, Professional Services, or Practice of Research firm. The ESB's designation as a Construction, Professional Services, or Practice of Research firm will be listed on CDOT's ESB directory.
  - 2. Size Limit. The primary industry determination will be the basis for evaluating the Applicant's or ESB's ability to meet the ESB Program's size limit as described in paragraph (E) of this Rule.
  - 3. Notice. The Applicant or ESB must be notified in writing by CDOT of its primary industry determination at the time of initial Certification and with each Annual Update of the ESB's Certification. The ESB's designated primary industry at the time of initial Certification will remain in effect for the duration of the ESB's participation in the ESB Program except as provided in subparagraphs (4) and (5) of paragraph (D) of this Rule.
  - 4. Reevaluation. The Applicant or ESB may make a written request that CDOT reevaluate its primary industry determination at any time but may not make more than one (1) request in a given Certification Year. The reevaluation request must include all supporting information the Applicant or ESB would like for CDOT to consider as part of its request. CDOT may request additional information from the Applicant or ESB as part of its reevaluation. CDOT will notify the Applicant or ESB in writing of its determination within thirty (30) calendar days of the reevaluation request. If the request is denied, CDOT's written notice must explain the reasons for the denial. If approved, the new primary industry designation will remain in effect and not be modified except as provided in this subparagraph or subparagraph (5) of paragraph (D) of this Rule.
  - 5. Appeal. The Applicant may appeal a primary industry determination or the denial of a reevaluation request pursuant to <u>§§</u> 24-4-104 and 105, C.R.S.
- E. Size Limit. The average annual Receipts of the Applicant or ESB for the preceding three (3) years, combined with the average annual Receipts of all Affiliates for the preceding three (3) years, will not exceed the current Overall Cap. The Applicant or ESB must also be a small Business for its primary industry as determined by the U.S. Small Business Administration pursuant to 13 C.F.R. § 121.201.
  - 1.
     Levels. Certified ESBs will be divided into three categories: Level 1, Level 2, and Small Business Enterprise (SBE).

- a. Level 1. Professional Services and Practice of Research ESBs whose average annual Receipts, as defined under 13 C.F.R. 121.104(c), do not exceed one million dollars (\$1,000,000) will be designated as a Level 1 ESB. Construction ESBs whose average annual Receipts, as defined under 13 C.F.R. 121.104(c), do not exceed three million dollars (\$3,000,000) will be designated as a Level 1 ESB.
- b. Level 2. ESBs whose average annual Receipts, as defined under 13
   C.F.R. 121.104(c), surpass the Level 1 thresholds set forth in subparagraph (1)(a) of paragraph (E) of this Rule but do not exceed fifty percent (50%) of the small business size standard set by the U.S. Small Business Administration under 13 C.F.R. 121.201 for its primary industry will be designated as a Level 2 ESB. ESBs with primary industries that have a U.S. Small Business Administration small business size standard based on the number of employees pursuant to 13 C.F.R. 121.201 will be designated as a Level 2 ESB if its average annual Receipts, as defined under 13 C.F.R. 121.104(c), surpass the Level 1 thresholds set forth in subparagraph (1)(a) of paragraph (E) of this Rule but do not exceed fifty percent (50%) of the Overall Cap.
  - c. Small Business Enterprise (SBE). ESBs that exceed the Level 1 threshold under subparagraph (1)(a) of paragraph (E) of this Rule and Level 2 threshold under subparagraph (1)(b) of paragraph (E) of this Rule will be designated as a SBE provided that its average annual Receipts, as defined under 13 C.F.R. 121.104(c), does not exceed the small business size standard established by the U.S. Small Business Administration for its primary industry under 13 C.F.R. 121.201 and the Overall Cap. ESBs with primary industries that have a U.S. Small Business Administration small business size standard based on the number of employees pursuant to 13 C.F.R. 121.201 will be designated as a SBE if its average annual Receipts, as defined under 13 C.F.R. 121.104(c), surpass fifty percent (50%) of the Overall Cap but do not exceed the Overall Cap.
- 2. Notice. CDOT must notify all Applicants or ESBs of its Level in writing at the time of Certification and with each Annual Update of the ESB's Certification.
- 3.. The assigned ESB Level will be listed on CDOT's ESB directory.
- F. Training and Development. CDOT may establish minimum training and business development criteria for Certification and Annual Update of Certification, including but not limited to CDOT-facilitated courses, financial or business courses, milestones demonstrating business development and management, and/or or any other requirement related to the ability to successfully perform on CDOT Contracts. All training and development requirements will be detailed in the Certification application.
- <u>G.</u> Debarment and Conviction. The Applicant or ESB or any Principal thereof must not have been debarred or convicted of bid-related crimes or violations within the past six (6) years in any state or federal jurisdiction or be under notice of intent to debar in any jurisdiction.
- H. Truth and Honesty. The Applicant or ESB or any Principal thereof must not have provided false, deceptive, or fraudulent statements in the application for ESB Certification or in any other information, statements, or documents submitted to CDOT.
- I. Cooperation and Complete Disclosure. The Applicants must respond timely to and fully comply with all requests for information that are made by CDOT regarding participation

and/or Certification in the ESB Program. If the Business fails to cooperate or to fully disclose any information relevant to participation in the ESB Program, CDOT will have the right to deny or revoke the Business' Certification.

- J. Lawful Presence. Each individual owner of the Applicant must be lawfully residing in the United States.
  - JK. Additional Information. In addition to the minimum eligibility requirements listed above, <u>CDOT may request additional information for Certification in accordance with these</u> <u>Rules.</u>

[Note: The Transportation Commission proposes to add requirements for the Annual Update of ESB Certification in Rule 3.3.]

- 3.3. Annual Update of ESB Certification
  - A. Each ESB must annually update its ESB Certification with CDOT by submitting an affidavit sworn to by the ESB's owners before a person who is authorized by state law to administer oaths or an unsworn declaration executed under penalty of perjury of the laws of Colorado the United States prior to the end of the ESB's Certification Year. This affidavit must affirm that there have been no changes in the ESB's circumstances affecting its continued ability to meet the eligibility requirements of the ESB Program.
  - B. Responsibility of ESB. The ESB is responsible for submitting Annual Update information to CDOT before the end of its Certification Year. CDOT will send a notice regarding the Annual Update approximately forty-five (45) calendar days in advance, but it is the ESB's responsibility to ensure that all materials are submitted before the end of the Certification Year. If the ESB does not timely submit its Annual Update information, CDOT will initiate revocation procedures in accordance with paragraph (B) of Rule 3.4.
  - C. Additional Investigation. If CDOT has reason to believe that an ESB may no longer be eligible for Certification or that a substantial change has occurred in the ownership or operation of the Business, it may further investigate the circumstances of the ESB and its owners.
  - D. Extensions. At its discretion, CDOT may provide an extension to the ESB for submitting Annual Update information of no more than one (1) month past the end of the Certification Year. Such extension is only valid if requested by the ESB and confirmed by CDOT in writing. A request for an extension will only be granted when the ESB has demonstrated extenuating circumstances requiring an extension.
  - E. ESBs must inform CDOT in writing of any change in circumstances affecting its ability to meet the eligibility requirements of these Rules or any material change in the information provided in its application form. ESBs must include supporting documentation demonstrating or describing in detail the nature of such changes. The written notification must be provided to CDOT within thirty (30) calendar days of the occurrence of the change. Failure to make a timely notification of such a change may be grounds for revocation in accordance with paragraph (B) of Rule 3.4.

[The Transportation Commission seeks to tie the graduation requirement directly with the Overall Cap and primary industry designation in Rule 3.4.A. The Transportation Commission also seeks to clarify the revocation procedures and its effect on previously awarded contracts in Rule 3.4.B.]

3.4. Graduation and Revocation of ESB Certification

- A. Graduation. An ESB will be deemed to have graduated from the ESB Program if the average annual Receipts of the ESB (including its Affiliates), as defined under 13 C.F.R. 121.104(c), exceeds the small business size standard established by the U.S. Small Business Administration for its primary industry or if the ESB's average annual gross receipts, as defined under 13 C.F.R. 121.104(a), for the three (3) most recent fiscal years exceeds the Overall Cap.
  - 1. Timing. Graduation will only occur upon the Annual Update of Certification.
  - 2. Notice. CDOT will provide the ESB with written notice that the ESB has graduated from the ESB Program and state the reasons why CDOT believes the ESB is no longer eligible for the ESB Program.
  - 3.. Effect on Participation. Graduation will not affect the ESB's status for Contracts that were bid for or awarded prior to the ESB's graduation from the ESB Program. Upon graduation, the Business will be removed from the ESB Program and ESB directory.

# B. Revocation.

- 1. Reasons for Revocation. CDOT may will-revoke the Certification of an ESB if:
  - a. The ESB fails to comply with the procedures for Annual Update of Certification or any other requirements for continued ESB Program participation;
  - b. The ESB continuously fails to cooperate with CDOT;
  - c. The ESB or any Principal thereof is reasonably believed to have made false, deceptive, or fraudulent statements on its application for Certification, in the course of any determination or hearing associated with Certification, or in any documents or any other information submitted to CDOT;
  - d. The Business or any Principal thereof commits any action or omission which evidences a lack of integrity or honesty in performing public projects; or
  - e. CDOT has reasonable grounds to believe that the public health, welfare, or safety imperatively requires immediate suspension of Certification.
- 2. Notice. Revocation may occur at any time. Except as provided in subparagraph (3) of paragraph (B) of this Rule, CDOT must provide written notice to the ESB that CDOT is revoking the Business from the ESB Program and state the reasons why CDOT believes the Business is no longer eligible for the ESB Program.
- 3. Effect on Participation. Revocation will not affect the ESB's status for Contracts that were bid for or awarded prior to the ESB's revocation from the ESB Program. Upon revocation, the Business will be removed from the ESB Program and ESB directory.
- C. Reapplication. If its previous ESB Certification is revoked, the Business must wait a period of twelve (12) months from the date of revocation before reapplying for

certification. If an ESB graduates from the ESB Program, neither the Business, nor any Affiliate thereof, will be eligible for recertification.

D. Appeals. The procedures contained in §§ 24-4-104 and 24-4-105, C.R.S. will apply to any graduation from or revocation of ESB Certification.

[Note: The Transportation Commission proposes to repeal Chapter 4 in its entirety and re-enact Chapter 4 below to re-format the numbering of the administrative rules for easier use.]

#### **CHAPTER 4 - PROGRAM BENEFITS**

#### I. Objectives and Priorities

The programs and incentives outlined in this section shall aim to assist emerging small businesses in competing for CDOT contracting opportunities. To such end, CDOT may develop provisions within the ESB Program Guidelines which tailor the ESB Program Benefits to:

- a. Increase ESB prime contracting opportunities;
- b. Promote and assist smaller ESBs;
- c. Promote and assist ESBs that have no or little previous CDOT experience;
- d. Increase diversity in the work areas performed by DBEs and ESBs; and
- e. Incentivize ESBs to grow in subcontracting areas needing participation.

## **II.** Limitations

The ESB Program Benefits shall only be enacted to the extent allowed by all applicable federal and state laws, rules and regulations.

#### **III. Development Assistance Tools**

- 1) Technical Assistance. Based upon CDOT's evaluation of an ESB and its business needs, CDOT may, alone or in collaboration with other organizations, provide individualized technical assistance to an ESB in the following areas: Construction management; Time management and project work scheduling; Project financing requirements, including insurance; Personnel management; Bidding, estimating, job costing, and contract administration procedures; Evaluation and use of project plans; CDOT contracting procedures and specifications; Marketing; and Construction, Professional Services and Practice of Research techniques and industry standards. CDOT may also authorize technical assistance in other areas if it is determined that such assistance reasonably relates to the development of a business in accordance with the purpose of these Rules.
- 2) Additional Training and Resources. CDOT, alone or in collaboration with other organizations, may also provide additional training and business development resources for ESBs. Such training and resources may include, but shall not be limited to, CDOT administered courses, mentor-protégé programs, online bidding access, and financial assistance to participate in industry activities and business development courses.
- 3) Discretionary Distribution of Assistance. CDOT shall have discretion to determine which ESBs shall receive the development assistance tools. Among other criteria, CDOT may consider the availability of funds, potential and need of the ESB, areas of need by CDOT, applicability of

assistance to CDOT Contracts, past performance and assistance, and availability of resources from CDOT or other organizations to meet the needs of the ESB.

4) Cooperation. At any time, CDOT may modify or terminate assistance to an ESB. Failure of an ESB to cooperate with CDOT or to follow the ESB Program Guidelines while receiving technical assistance may result in revocation of Certification.

#### IV. Means to Increase Contracting Opportunities

- 1) Incentives. CDOT may provide the following incentives to prime contractors that are ESBs, commit to or demonstrate use of an ESB as a subcontractor, or agree to assist in the professional development of an ESB:
  - a. Evaluation points in point-based selection;
  - b. Financial incentives in cost-based selection;
  - c. Mentor-Protégé Programs; and
  - d. Other innovative incentives provided such incentives further the purpose of the ESB program.
- 2) Participation as a Condition of Contract. CDOT may make attainment of a certain level of ESB participation, or good faith effort to achieve such participation, a condition of Contract award. The procedures for evaluating such participation and good faith efforts shall be set forth in the advertisement for the Contract.
- 3) Restricted Contracts. CDOT may restrict the award of Contracts to ESB Contractors, joint ventures of which ESBs are a participant, and participants in CDOT's mentor-protégé program. CDOT shall evaluate the need for restricted contracts upon review and calculation of the DBE Overall Goal. At such time, CDOT shall establish objectives for restricted projects for the corresponding period. Additional criteria and processes for determining whether to restrict a project shall be set forth in the ESB Program Guidelines.
- 4) Restricted Contract Items. CDOT may identify items within a contract that shall be completed only by ESBs. Additional criteria and processes for determining whether to restrict a project shall be set forth in the ESB Program Guidelines.
- 5) Increase Smaller Projects. CDOT may increase the number of smaller-sized transportation Contracts in order to increase the opportunities for ESBs to participate on such projects as prime contractors. At a minimum, CDOT shall not unnecessarily or unjustifiably bundle CDOT work and shall take all reasonable steps to facilitate competition by small businesses on Contracts. CDOT shall evaluate its ability to unbundle projects upon review and calculation of the DBE Overall Goal. At such time, CDOT shall establish objectives for unbundling projects for the corresponding period.
- 6) Advertisement. For each Contract, the applicable incentives shall be detailed in the request for proposals, bidding advertisement, or other applicable advertising documents published by CDOT.

## V. Prompt Payment

1) State Law. In accordance with state law, every prime Contractor shall pay the subcontractor within seven calendar days of receipt of the payment from CDOT, or within any shorter time provided in the contract between the prime contractor and CDOT.

2) ESB Program Requirements. In addition, CDOT may develop additional prompt payment requirements for projects involving ESB prime Contractors and ESB subcontractors on CDOT projects.

# Chapter 4: Program Benefits

[Note: Only minor technical and grammatical changes are proposed to Rule 4.1. along with deleting referencing to the ESB Program Guidelines.]

# 4.1. Objectives and Priorities

The programs and incentives set forth in this Rule aim to assist ESBs in competing for CDOT's prime and subcontracting opportunities. CDOT may design and limit certain ESB Program Benefits for the benefit of only ESBs in Level 1, Level 2, or SBE or any combinations of the levels to ensure the following objectives and priorities are achieved:

- A. Increase ESB prime contracting opportunities;
- B. Promote and assist smaller ESBs;
- C. Promote and assist ESBs that have no or little previous CDOT experience;
- D. Increase diversity in the work areas performed by DBEs and ESBs; and
- E. Incentivize ESBs to grow in subcontracting areas needing participation.

[Note: Only minor technical and grammatical changes are proposed to Rule 4.2.]

4.2. Limitations

The ESB Program Benefits will only be enacted to the extent allowed by all applicable federal and state laws, rules, and regulations.

[Note: Only minor technical and grammatical changes are proposed to Rule 4.3. along with deleting referencing to the ESB Program Guidelines.]

- 4.3. Development Assistance Tools
  - A. Technical Assistance. Based upon CDOT's evaluation of an ESB and its business needs, CDOT may, alone or in collaboration with other organizations, provide individualized technical assistance to an ESB including, but not limited to, the following areas: Construction management; time management and project work scheduling; project financing requirements, including insurance; personnel management; bidding, estimating, job costing, and contract administration procedures; evaluation and use of project plans; CDOT contracting procedures and specifications; marketing; and Construction, Professional Services, and Practice of Research techniques and industry standards. CDOT may also authorize technical assistance in other areas if it is determined that such assistance reasonably relates to the development of a Business in accordance with the purpose of these Rules.
  - B. Additional Training and Resources. CDOT, alone or in collaboration with other organizations, may also provide additional training and business development resources for ESBs. Such training and resources may include, but not be limited to, CDOT administered courses, mentor-protégé programs, online bidding access, and financial assistance to participate in industry activities and business development courses.

- C. Discretionary Distribution of Assistance. CDOT will have discretion to determine which ESBs will receive the development assistance tools. Among other criteria, CDOT may consider the availability of funds, potential and need of the ESB, areas of need by CDOT, applicability of assistance to CDOT Contracts, past performance and assistance, and availability of resources from CDOT or other organizations to meet the needs of the ESB.
- D. Cooperation. At any time, CDOT may modify or terminate technical assistance to an ESB.

[Note: The Transportation Commission seeks to add a bid preference and bond assistance as additional means to increase contracting opportunities to Rule 4.4.A. Other minor technical and grammatical changes are proposed to Rule 4.4. along with deleting referencing to the ESB Program Guidelines.]

## 4.4. Means to Increase Contracting Opportunities

<u>CDOT will utilize a variety of incentives as set forth in this Rule to increase prime and subcontracting opportunities for ESBs. However, CDOT may, at its sole discretion, design, and limit certain incentives for the benefit of only ESBs in Level I, Level 2, or SBE or any combinations of the levels as set forth in paragraph (E) of Rule 3.2.</u>

- A. Incentives. CDOT may provide the following incentives to prime Contractors that are ESBs, commit to or demonstrate use of other ESBs as subcontractors, or agree to assist in the professional development of other ESBs:
  - 1. Evaluation points in point-based selection;
  - 2. Bid preference in competitive price selection;
  - 3. Financial incentives in cost-based selection;
  - 4. Mentor-protégé programs;
  - 5. Bond Assistance Program; and
  - 6. Other innovative incentives provided such incentives further the purpose of the ESB Program.
- B. Participation as a Condition of Contract. CDOT may make attainment of a certain level of ESB participation, or good faith effort to achieve such participation, a condition of Contract award. The procedures for evaluating such participation and good faith efforts will be set forth in the advertisement for the Contract.
- C. Restricted Contracts. CDOT may restrict the award of Contracts to ESB Contractors, joint ventures of which ESBs are a participant, and participants in CDOT's mentor-protégé program. CDOT may evaluate the need for restricted Contracts upon review and calculation of the DBE Overall Goal. At such time, CDOT will establish objectives for restricted projects for the corresponding period.
- D. Restricted Contract Items. CDOT may identify items within a Contract that will be completed only by ESBs.
- E. Increase Smaller Projects. CDOT may increase the number of smaller-sized transportation Contracts in order to increase the opportunities for ESBs to participate on such projects as prime Contractors. At a minimum, CDOT will not unnecessarily or

unjustifiably bundle CDOT work and will take all reasonable steps to facilitate competition by small Businesses on Contracts. CDOT will evaluate its ability to unbundle projects upon review and calculation of the DBE Overall Goal. At such time, CDOT will establish objectives for unbundling projects for the corresponding period.

F. Advertisement. For each Contract, the applicable incentives will be detailed in the request for proposals, bidding advertisement, or other applicable advertising documents published by CDOT.

[Note: Only minor technical and grammatical changes are proposed to Rule 4.5.]

4.5. Prompt Payment

- A. State Law. Pursuant to § 24-91-103, C.R.S., every prime Contractor must pay the subcontractor within seven (7) calendar days of receipt of the payment from CDOT, or within any shorter time provided in the Contract between the prime Contractor and <u>CDOT.</u>
- B. ESB Program Requirements. In addition, CDOT may develop additional prompt payment requirements for projects involving ESB prime Contractors and ESB subcontractors on CDOT projects.

[Note: The Transportation Commission proposes to repeal Chapter 5 in its entirety and re-enact Chapter 5 below to re-format the numbering of the administrative rules for easier use. The Transportation Commission proposes to repeal the ESB Program Guidelines since they are not necessary and any requirements have been codified into these Rules.]

# **CHAPTER 5 - PROGRAM ADMINISTRATION**

## I. Enforcement.

- 1) Burden. Any Business that participates in or utilizes the benefits of the ESB Program shall have the burden of proving its compliance with the requirements of the Rules.
- 2) Monitoring and Investigations. CDOT shall monitor all Businesses that utilize the benefits of the ESB Program in order to assure compliance with the Rules. CDOT may also receive and investigate complaints and allegations and initiate its own investigations regarding compliance.
- 3) Contract Provisions. CDOT shall develop compliance requirements and contract provisions related to the utilization of the ESB Program Benefits. On any Contract for which a Business has received or is to receive ESB Program Benefits the failure to meet the obligations of the Contract with respect to ESB participation or assistance shall constitute a material breach of contract. Additionally, if a Business is found to be in violation of the provisions of the Contract CDOT may exercise any or all of its rights, including but not limited to withholding funds from the Contractor.

## II. Directory.

All certified ESBs shall be listed in an ESB Directory that shall be available to the public.

## III. Outreach.

CDOT may publicize the ESB Program via internet, events and other forms of outreach.

## IV. Reporting.

At a minimum, on an annual basis, CDOT shall report the progress of the ESB Program to the Transportation Commission. If necessary, the Transportation Commission may request additional periodic reports regarding the progress of and participation in the ESB Program. Detailed requirements for such reporting shall be outlined in the ESB Program Guidelines.

# V. Program Evaluation.

CDOT will utilize various methods to obtain feedback, evaluation, and advice concerning the operation and content of the ESB Program. These methods may include forums, surveys, and annual meetings to assess the effectiveness of the program and make recommendations for improving the program.

# VI. Guidelines.

CDOT shall have the power and authority to adopt additional regulations or guidelines to effectuate the purpose, procedures and operations of these Rules.

- 1) Adoption. The first version of the ESB Program Guidelines shall be adopted by the Transportation Commission DBE Committee.
- 2) Modifications. The ESB Program Guidelines shall not be modified more than once in a six month period. All changes to the ESB Program Guidelines shall be available for public comment at least one month prior to implementation. CDOT shall send electronic notification to all ESBs of pending changes to the ESB Program Guidelines and the changes shall be approved the Transportation Commission DBE Committee.

# Chapter 5: Program Administration

[Note: Only minor technical and grammatical changes are proposed to Rule 5.1.]

- 5.1. Enforcement
  - A. Burden. Any Business that participates in or utilizes the benefits of the ESB Program will have the burden of proving its compliance with the requirements of these Rules.
  - B. Monitoring and Investigations. CDOT will monitor all Businesses that utilize the benefits of the ESB Program in order to assure compliance with these Rules. CDOT may also receive and investigate complaints and allegations and initiate its own investigations regarding compliance.
  - C. Contract Provisions. CDOT will develop compliance requirements and Contract provisions related to the utilization of the ESB Program Benefits. On any Contract for which a Business has received or is to receive ESB Program Benefits the failure to meet the obligations of the Contract with respect to ESB participation or assistance will constitute a material breach of Contract. Additionally, if a Business is found to be in violation of the provisions of the Contract, CDOT may exercise any or all of its rights, including but not limited to withholding funds from the Contractor.

[Note: Only minor technical and grammatical changes are proposed to Rules 5.2.]

5.2. Directory

All ESBs will be listed in an ESB directory that will be available to the public. A listing on the ESB directory serves to confirm the current, certified status of an ESB. A Business is not a certified

ESB until or unless it is listed on the ESB directory. An ESB's listing on the ESB Directory will include the Business name, any applicable trade name, email address, phone number, physical address, qualifying area of business, primary industry, and the ESB level as designated by CDOT as set forth in Rule 3.2. The Program Benefits and incentives available to an ESB will be limited to those associated with the ESB level on its directory listing.

# [Note: The Transportation Commission seeks to clarify CDOT's outreach efforts in Rule 5.3.]

# 5.3. Outreach

CDOT, at its sole discretion, may send communications to ESBs regarding program changes, support services, project opportunities, and other information related to ESB Program participation.

# [Note: Only minor technical and grammatical changes are proposed to Rule 5.4. along with deleting referencing to the ESB Program Guidelines.]

# 5.4. Reporting

At a minimum, on an annual basis, CDOT will report the progress of the ESB Program to the Transportation Commission. If necessary, the Transportation Commission may request additional periodic reports regarding the progress of and participation in the ESB Program.

# [Note: No modifications are proposed to Rule 5.5.]

## 5.5. Program Evaluation

<u>CDOT</u> may utilize various methods to obtain feedback, evaluation, and advice concerning the operation and content of the ESB Program. These methods may include forums, surveys, and annual meetings to assess the effectiveness of the program and make recommendations for improving the program.

[Note: The Transportation Commission proposes to repeal Chapter 6 in its entirety and re-enact Chapter 6 below to re-format the numbering of the administrative rules for easier use. Only minor technical and grammatical changes are proposed to Rule 6.1.]

## CHAPTER 6 - MISCELLANEOUS

## I. Severability.

If any provision of these rules or their application is held invalid or unenforceable, such invalidity or unenforceability shall not affect other provisions or applications of these rules which can be given effect without the invalid provisions or application. The remaining provisions are to remain in full force and effect.

## **Chapter 6: Miscellaneous**

6.1. If any provision of these Rules or their application is held invalid or unenforceable, such invalidity or unenforceability will not affect other provisions or applications of these Rules which can be given effect without the invalid provisions or application. The remaining provisions are to remain in full force and effect.

[Note: The Transportation Commission proposes to add Chapter 7 as a new chapter to these Rules.]

# Chapter 7: Incorporation by Reference

- 7.1. The Rules are intended to be consistent with and not be a replacement for the federal requirements set forth in 13 C.F.R. Part 121, in effect as of February 10, 2020, and 49 C.F.R. Part 26, in effect as of January 13, 2021, which are hereby incorporated into these Rules by reference, and do not include any later amendments. Also incorporated by reference is the 2017 NAICS Code adopted on August 08, 2016, and effective on January 1, 2017, and does not include any later amendments.
- 7.2. All referenced regulations and the NAICS Code are available for copying for a reasonable charge or for public inspection during regular business hours from the Office of Policy and Government Relations, Colorado Department of Transportation, 2829 W. Howard Pl., Denver, Colorado 80204.
- 7.3. Copies of the referenced Code of Federal Regulations and the NAICS Code may be obtained from the following addresses:

U.S. Government Publishing Office 732 North Capitol Street, N.W. Washington, DC 20401 (202) 512-1800 Available online at: https://www.ecfr.gov/cgi-bin/ECFR

U.S. Census Bureau North American Industry Classification System (NAICS) (888) 756-2427 naics@census.gov Available online at: https://www.census.gov/naics/

[Note: The Transportation Commission proposes to add Chapter 8 as a new chapter to these Rules.]

Chapter 8: Incorporation by Reference Declaratory Orders

8.1. The Transportation Commission CDOT may entertain, at its sole discretion, petitions for declaratory orders pursuant to § 24-4-105(11), C.R.S. relating to the ESB Program.